



THE UNIVERSITY
OF ARIZONA

NOW IS THE TIME

2014 ANNUAL & ENDOWMENT REPORTS

THE UNIVERSITY OF ARIZONA
FOUNDATION

**ARIZONA
NOW**

The Campaign *for*
The University *of* Arizona



UNIVERSITY OF ARIZONA FOUNDATION

ANNUAL REPORT

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THE UNIVERSITY OF ARIZONA IS FILLED WITH GENEROSITY.

It's an institution where students, faculty and staff routinely help each other, where colleges and departments ask how they can support the community, and where alumni and friends consistently give of their time and resources. The value of generosity is even built into our mission as a super land grant and public university, charged with giving back to the people of Arizona and beyond.

It is no secret that generosity feels good and fuels our souls. But now even academic studies show that generosity makes a huge difference in the quality of life for both the giver and receiver. When we give, our lives are happier and more fulfilled. And donating resources is one of the most powerful tools we have to inspire excellence.

The value of generosity is at the root of the University of Arizona Foundation and the UA's development program. In fiscal 2014, we were once again humbled and inspired by your contributions. We received more than \$186 million in gifts to scholarship, research, and programs from more than 36,000 individuals and organizations. What a tremendous year!

In 2014, we also had the good fortune of celebrating our donors at the April 11 kick-off of *Arizona NOW: The Campaign for the University of Arizona*. The \$1.5 billion *Arizona NOW* goal marks the University's largest fundraising endeavor in its history. The campaign theme is built on the fundamental belief that what we do now has the power to shape the future **for our students, for our innovators, and for the University of Arizona**. We can only achieve great things if we set ambitious goals.

Throughout this report, we've highlighted *Arizona NOW* kick-off activities and the success of the campaign so far. You'll also find our detailed annual report figures and information about the Foundation's investment strategies and goals. We trust this information will be useful as you consider your philanthropic priorities in the year ahead.

As always, accept our deep gratitude for your ongoing engagement with the UA, and know that your generosity is inspiring excellence, well-being and happiness in many lives, including your own.



Thomas W. Keating
Chair
The University of Arizona
Foundation Board of Trustees



James H. Moore, Jr.
President & CEO
The University of Arizona
Foundation



Ann Weaver Hart
President
The University of Arizona



**THERE IS ONLY ONE
MOMENT WHEN WE CAN
TAKE ACTION.
AND THIS MOMENT IS OURS.**

**IT'S WHEN OUR FIERCEST SUPPORTERS
RISE TO THE OCCASION.**

**OUR STRONGEST CHAMPIONS
STAND EVEN TALLER.**

**OUR BIGGEST BELIEVERS SEE
THE NEW POSSIBILITIES
WE'LL CREATE TOGETHER.**

**FOR OUR
STUDENTS.**

**FOR OUR
INNOVATORS.**

**FOR THE
UNIVERSITY
OF ARIZONA.**



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2014
ANNUAL
REPORT
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2013-2014

\$186,191,724

2012-2013

\$151,363,019

2011- 2012*

\$180,316,576

2010 - 2011

\$147,313,855

2009 - 2010

\$148,090,754

PRIVATE GIFT / GRANT SUPPORT

*Fiscal 2012 includes the gift of the Biosphere 2.



**TOGETHER, WE CAN PRESERVE
AND ENHANCE OUR POSITION
AS A LEADER
IN RESEARCH AND DISCOVERY.**

**WE CAN CREATE NEW
EXPERIENCES
FOR OUR STUDENTS,
OUR FACULTY,
OUR FAN COMMUNITY,
AND THE STATE OF ARIZONA.**

Attracting bright students and providing them opportunities to succeed—in the classroom and through real-world experiences—is an Arizona NOW priority. This year, the UA's world-renowned College of Optical Sciences received a \$10 million gift for graduate student scholarships, the largest gift toward any scholarship in the University's history. Professor Emeritus of Optical Sciences James C. Wyant made the visionary gift in celebration of the college's 50th anniversary.

UA Mirror Laboratory/Paul O'Mara



RESEARCH

19%

GIFT PURPOSE

RESEARCH	\$35,697,428
ENDOWMENTS	\$29,400,391
CAPITAL IMPROVEMENTS	\$25,701,467
ACADEMIC DIVISIONS	\$24,387,018
ATHLETICS	\$22,655,229
OTHER RESTRICTED PURPOSES	\$18,746,947
FACULTY & STAFF COMPENSATION	\$9,336,776
PUBLIC SERVICE & EXTENSION	\$8,320,100
STUDENT FINANCIAL AID	\$7,652,742
UNRESTRICTED	\$2,202,319
LIBRARY	\$2,091,307

\$186,191,724

**WE CAN LEAD THE WAY
FOR A NEW GENERATION
OF THINKERS.
OF INNOVATORS.
OF LEADERS WHO WILL HELP
SHAPE OUR FUTURE.**

The University of Arizona Mall featuring the Integrated Learning Center lit up by the April 11 Arizona NOW campaign kick-off.

The University of Arizona / Jacob Chinn

FOUNDATIONS

29%

GIFT SOURCES

FOUNDATIONS \$54,059,429

OTHER ORGANIZATIONS \$44,077,136

ALUMNI \$31,379,304

CORPORATIONS \$29,131,577

FRIENDS OF THE UA \$26,251,159

PARENTS \$1,293,119

\$186,191,724



**NOW CHANGES
THE WAY
THE WORLD
WORKS.
NOW PUSHES
BOUNDARIES .**

Arizona's landscapes are as vital to the economy as they are beautiful, supporting sustainable ranching and agriculture, biodiversity and food security, and now innovations in veterinary medicine. Thanks to a \$9 million gift from the Kemper and Ethel Marley Foundation, the UA will soon be the home of the state's first public veterinary medical and surgical program to train doctors of veterinary medicine.

Sonoita, Arizona / The University of Arizona

OTHER ORGANIZATIONS \$18,492,113

FOUNDATIONS \$8,002,862

CORPORATIONS \$7,344,744

FRIENDS OF THE UA \$1,265,966

ALUMNI \$569,028

PARENTS \$22,715

\$35,697,428

RESEARCH

OTHER ORGANIZATIONS

52%



**NOW IS AN
OPPORTUNITY
TO MAKE A
DIFFERENCE.**

*Our biggest and most ambitious campaign ever, **Arizona NOW** will preserve and enhance our position as a leader in research and discovery; create new experiences for our students, faculty, fan community, and the state of Arizona; and pave the way for our next generation of thinkers, innovators, and leaders.*

Wildcat Walk / The University of Arizona

FOUNDATIONS

39%

ACADEMIC DIVISIONS

FOUNDATIONS	\$9,610,817
CORPORATIONS	\$7,098,973
FRIENDS OF THE UA	\$3,460,059
ALUMNI	\$2,274,085
OTHER ORGANIZATIONS	\$1,824,472
PARENTS	\$118,612

\$24,387,018

**OUR FUTURE, OUR LEGACY,
AND OUR PLACE IN HISTORY
ALL DEPEND
ON WHAT WE HAVE
THE POWER
TO DO RIGHT NOW.**

CAPITAL IMP

Generous donors have made possible renovations to Arizona Stadium, McKale Center, Old Main, and other buildings, creating first-class environments for students, faculty, and campus guests and signifying a commitment to elevating the full UA experience.

Lowell-Stevens Football Facility / Arizona Athletics

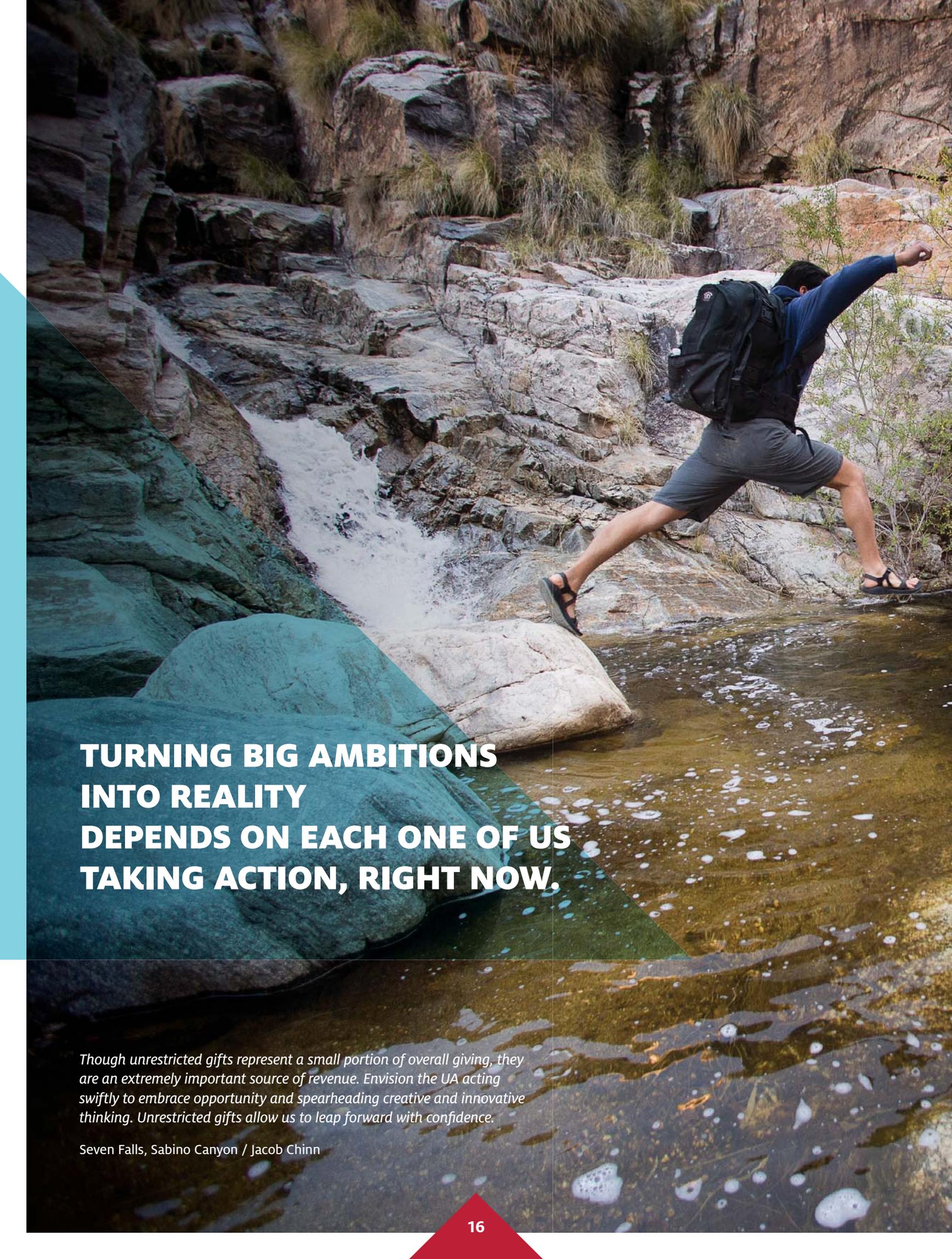
FOUNDATIONS

54%

IMPROVEMENTS

FOUNDATIONS	\$13,921,653
FRIENDS OF THE UA	\$4,809,884
ALUMNI	\$3,531,214
CORPORATIONS	\$1,971,959
OTHER ORGANIZATIONS	\$1,064,600
PARENTS	\$402,157

\$25,701,467

A hiker with a backpack is captured in mid-air, jumping over a rocky waterfall. The hiker is wearing a blue long-sleeved shirt, dark shorts, and sandals. The waterfall is cascading over large, light-colored rocks. The surrounding environment is a rugged canyon with more rock formations and some sparse vegetation. The overall scene conveys a sense of adventure and overcoming challenges.

**TURNING BIG AMBITIONS
INTO REALITY
DEPENDS ON EACH ONE OF US
TAKING ACTION, RIGHT NOW.**

Though unrestricted gifts represent a small portion of overall giving, they are an extremely important source of revenue. Envision the UA acting swiftly to embrace opportunity and spearheading creative and innovative thinking. Unrestricted gifts allow us to leap forward with confidence.

Seven Falls, Sabino Canyon / Jacob Chinn

CORPORATIONS \$927,672

ALUMNI \$372,980

OTHER ORGANIZATIONS \$353,657

FOUNDATIONS \$281,190

FRIENDS OF THE UA \$244,957

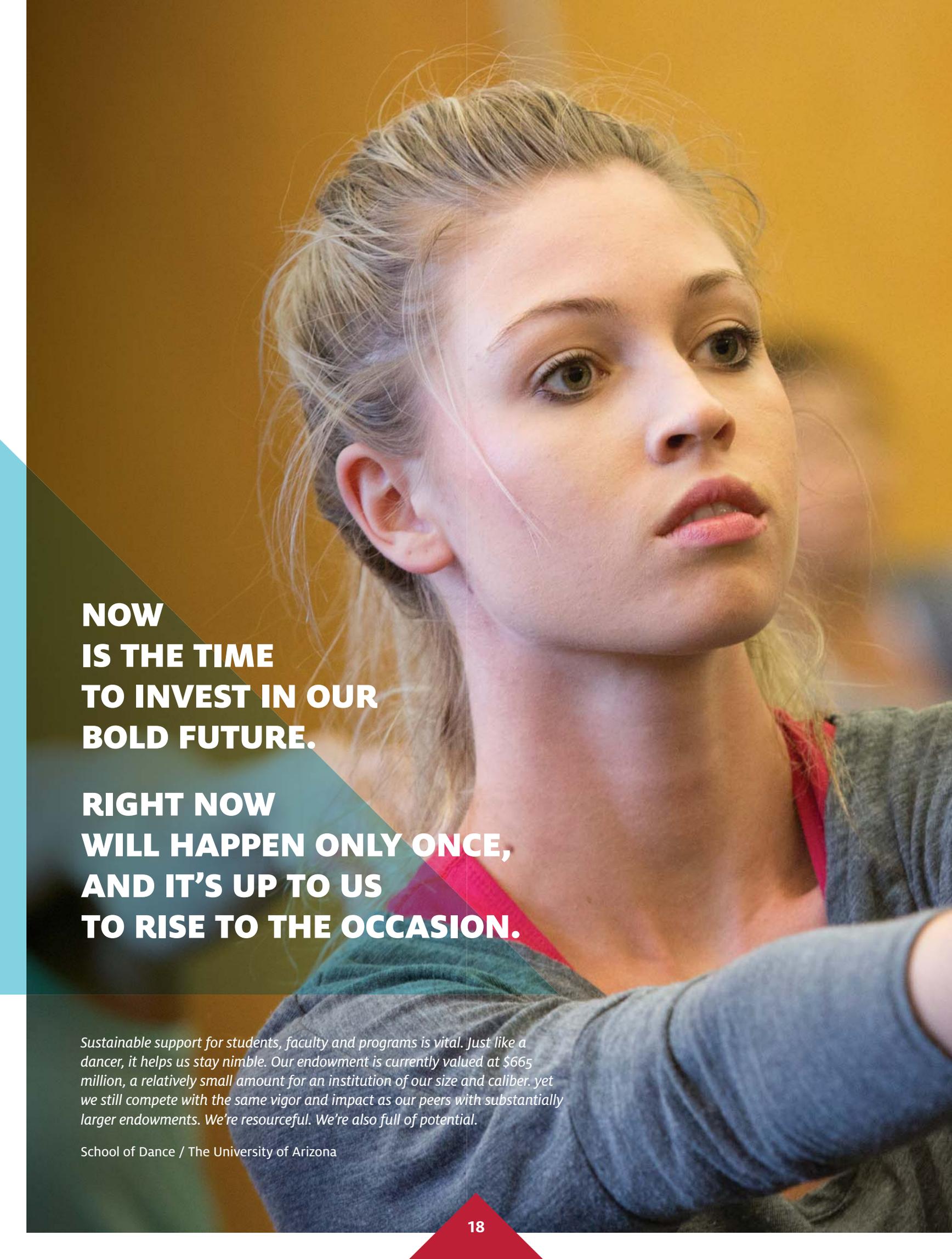
PARENTS \$21,863

\$2,202,319

UNRESTRICTED GIFTS

CORPORATIONS

42%



**NOW
IS THE TIME
TO INVEST IN OUR
BOLD FUTURE.**

**RIGHT NOW
WILL HAPPEN ONLY ONCE,
AND IT'S UP TO US
TO RISE TO THE OCCASION.**

Sustainable support for students, faculty and programs is vital. Just like a dancer, it helps us stay nimble. Our endowment is currently valued at \$665 million, a relatively small amount for an institution of our size and caliber, yet we still compete with the same vigor and impact as our peers with substantially larger endowments. We're resourceful. We're also full of potential.

School of Dance / The University of Arizona

STUDENT FINANCIAL AID	\$12,400,599
RESEARCH	\$7,128,590
FACULTY STAFF COMPENSATION	\$4,694,674
ACADEMIC DIVISIONS	\$4,206,917
OTHER RESTRICTED PURPOSES	\$625,267
PUBLIC SERVICE & EXTENSION	\$203,398
LIBRARY	\$114,091
ATHLETICS	\$26,855
	\$29,400,391

ENDOWMENTS

STUDENT FINANCIAL AID

42%



OUR COMMITTEE

Our Investment Committee has done tremendous work over the past 11 years, and during fiscal 2014 comprised the following individuals:

Craig M. Berge	I. Michael Kasser	Allan J. Norville	Sarah B. Smallhouse
Robert F. Charles, Jr.	Thomas W. Keating	Lawrence R. Powell	Joan M. Sweeney, chair
Karl Eller	Creston A. King, III	Myron Rottenstein	Pamela J. Turbeville
Peter A. Fasseas	Mark McGurk	Helen S. Schaefer	Kerry A. Tyler
James A. Hyatt	James H. Moore, Jr.	Ralph Silberschlag	Jon O. Underwood

As a result of the decision to resize the committee, for the future, we would like to express our gratitude to departing committee members Craig Berge, Karl Eller, Peter Fasseas, Mike Kasser, Creston King, Jim Moore, Lawrence Powell, Myron Rottenstein, Helen Schaefer, Ralph Silberschlag, Pam Turbeville, and Jon Underwood for their service to the Committee.

Thank you again for your support of the University of Arizona and the University of Arizona Foundation. Please contact us should you have any questions on this report or if you have suggestion on how to improve our report to you next year.



Karl Eller socializes with Wilbur and Wilma at the Arizona NOW April 11 showcase.

Photo by Jacob Chinn



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Sarah B. Smallhouse

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& CFO/CIO

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Arizona Foundation

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Deltak Scaffolding, Inc.

Nancy C. Berge
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Alumni Relations
President
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Alumni Association

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B & J Enterprises (Retired)

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Distributors, Inc.

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DMB Associates, Inc.

Cedric W. Dempsey
NCAA President Emeritus
Consultant
Cedric Dempsey Consulting

Karl Eller
Chairman @ CEO
The Eller Company

Lloyd C. Fox
Broker @ Owner
Long Realty The FOX Group
Long Realty Camelback

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Maxine G. Henig
Community Volunteer

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Hinderaker Rauh &
Weisman, P.L.C.

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Chief Power System Executive
Salt River Project

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Interim Senior Vice President,
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Salmon, P.L.C.

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President
Thomas R. Brown
Foundations

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Allied Capital (Retired)

Teri Lucie Thompson
Senior Vice President
University Relations
The University of Arizona

Pamela J. Turbeville
CEO
I-calQ, L.L.C.
Navistar Financial
Corporation (Retired)

Ronelle G. Woolston
Community Volunteer



**FOR OUR FUTURE,
OUR LEGACY, AND
OUR PLACE IN HISTORY.**

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